ARAUCO
Corporate Presentation

renewables for a better life
Arauco Overview
Business Segments
Future Investments
Recent Events and Initiatives
Sustainability
15 years ago, we were a Chilean based forestry and pulp firm... ...and today we are a world class player in the forestry products Industry

**2003**
- **Chile**: 3 Pulp mills, 3 Panel mills, 11 Sawmills
- **Argentina**: 1 Pulp mill, 1 Panel mill, 2 Sawmills

**September 2017**
- **Chile**: 5 Pulp mills, 4 Panel mills, 7 Sawmills
- **Uruguay**: 1 Pulp mill

**Revenues**
- **US$5.1bn**

**Pulp Capacity**
- **3.9 mm AdT**

**Panel Capacity**
- **8.7 mm m³**

**Sawn Timber Capacity**
- **2.9 mm m³**

**Number of Mills**
- **42**

Source: Arauco.
1. Arauco owns 50% of Europe and South Africa mills through Sonae Arauco.
2. Arauco owns 50% of Montes del Plata mill in Uruguay.
ARAUCO AT A GLANCE

<table>
<thead>
<tr>
<th>Angelini Family</th>
<th>Sales</th>
<th>Assets</th>
<th>Consolidated Debt</th>
<th>Market Cap</th>
</tr>
</thead>
<tbody>
<tr>
<td>AntarChile S.A.</td>
<td>19,579</td>
<td>22,310</td>
<td>6,607</td>
<td>8,777</td>
</tr>
<tr>
<td>Empresas Copec</td>
<td>19,579</td>
<td>21,835</td>
<td>6,408</td>
<td>21,811</td>
</tr>
<tr>
<td>Arauco</td>
<td>5,128</td>
<td>13,873</td>
<td>4,203</td>
<td>-</td>
</tr>
</tbody>
</table>

- SEC-registered
- In the US bond market since 1995

Financial Highlights September 2017 LTM

- EBITDA: 1,271
- EBITDA Margin: 25%
- Net Income: 263
- Cash: 486
- CAPEX: 585
- Net Debt/EBITDA: 2.9x
- Debt/Equity: 59%

Outlook:
- Fitch Ratings: BBB (Negative)
- Standard & Poor’s: BBB- (Stable)
- Moody’s: Baa3 (Stable)

* Does not include swaps & forwards
DIVERSIFIED SALES AROUND THE WORLD

Over 63% of our revenues come from exports.

Sales by Region:
- Asia and Oceania: 33%
- North America: 29%
- Central and South America: 27%
- Europe: 7%

Sales by Division:
- Pulp: 46%
- Wood: 51%
- Forestry: 2%
- Other: 1%
- Others: 4%

Revenues:
- 2011: 4.374
- 2012: 4.299
- 2013: 5.146
- 2014: 5.343
- 2015: 5.147
- 2016: 4.761
- Sep-17: 5.128

Dec 2016

Sept. 2017 LTM
Pulp and Wood products include sales energy
FOUR STRATEGIC BUSINESS SEGMENTS IN A DIVERSIFIED OPERATIONAL FOOTPRINT

<table>
<thead>
<tr>
<th>FORESTRY</th>
<th>PULP</th>
<th>WOOD PRODUCTS</th>
<th>COMPLEMENTARY POWER OPERATIONS</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>4 Mills</td>
<td>7 Sawmills</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Plywood: 710,000 m³, MDF: 515,000 m³</td>
<td>4 Remanufacturing facilities: 2,588,309 m³</td>
</tr>
<tr>
<td>691,797 Ha(1)</td>
<td>5 Mills</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>MDF: 515,000 m³</td>
<td></td>
</tr>
<tr>
<td>132,828 Ha(3)</td>
<td>1 Mill</td>
<td></td>
<td></td>
</tr>
<tr>
<td>126,831 Ha(3)</td>
<td>2 Mills</td>
<td></td>
<td></td>
</tr>
<tr>
<td>74,717 Ha (1)(2)</td>
<td>1 Mill</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td>MDF: 1,220,000 m³, PB: 310,000 m³</td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>TOTAL</td>
<td>1,026,173 Ha</td>
<td>3.9 MM tons</td>
<td>10 Power Plants</td>
</tr>
<tr>
<td></td>
<td></td>
<td>8.7 MM m³</td>
<td>606 MW</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Surplus: 209 MW</td>
</tr>
<tr>
<td></td>
<td></td>
<td>2.9 MM m³</td>
<td></td>
</tr>
</tbody>
</table>

(1) Considers hectares planted
(2) Considers 50% of Montes del Plata
(3) Considers 50% of Sonae Arauco
As of September. 2017
MAXIMIZING THE VALUE OF EVERY TREE

BSKP / UKP BHKP

PULP MILLS

Black Liquor

Bark & Waste

Chips

SAW MILLS PANEL MILLS

Pine & Eucalyptus

Pulp

HEAT PRODUCTION

SAWN TIMBER & PANELS

MDF / HB / PBO
Plywood
Sawn Timber
Remanufactured
Wood Products

ENERGY & STEAM
WE ARE A MAIN PLAYER IN THE GLOBAL MARKET

Market Pulp Capacity (in thousand of tons)

<table>
<thead>
<tr>
<th>Company</th>
<th>Capacity</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fibria</td>
<td></td>
</tr>
<tr>
<td>Arauco</td>
<td>3,887</td>
</tr>
<tr>
<td>IP</td>
<td></td>
</tr>
<tr>
<td>CMPC</td>
<td></td>
</tr>
<tr>
<td>Suzano</td>
<td></td>
</tr>
<tr>
<td>APRIL</td>
<td></td>
</tr>
<tr>
<td>UPM-Kymmene</td>
<td></td>
</tr>
<tr>
<td>Georgia Pacific</td>
<td></td>
</tr>
<tr>
<td>Stora Enso</td>
<td></td>
</tr>
<tr>
<td>Paper Excellence</td>
<td></td>
</tr>
</tbody>
</table>

#2 market pulp producer in the world

World Panels Capacity (in thousand of m³)

<table>
<thead>
<tr>
<th>Company</th>
<th>Capacity</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kronospan</td>
<td></td>
</tr>
<tr>
<td>Arauco (*)</td>
<td>9,466</td>
</tr>
<tr>
<td>Georgia Pacific</td>
<td></td>
</tr>
<tr>
<td>Egger</td>
<td></td>
</tr>
<tr>
<td>Norbord</td>
<td></td>
</tr>
<tr>
<td>Swiss Krono</td>
<td></td>
</tr>
<tr>
<td>Kastamonu</td>
<td></td>
</tr>
<tr>
<td>LP</td>
<td></td>
</tr>
<tr>
<td>Pfeiderer</td>
<td></td>
</tr>
<tr>
<td>Duratex</td>
<td></td>
</tr>
</tbody>
</table>

#2 panel producer in the world

Market Pulp Capacity, December 2017. Arauco capacity includes 50% of Montes del Plata Sonae Arauco at Dec. 2017
World Panels Capacity, December 2017. Arauco capacity includes 50% Sonae Arauco at Dec. 2017
Source: Hawkins Wright, Arauco estimations and Company information and filings
**OUR MAIN PRODUCTS**

<table>
<thead>
<tr>
<th>Product</th>
<th>Sales Volume: 3,883 Th. AdT</th>
<th>Sales Volume: 4,786 Th. m3</th>
<th>Sales Volume: 3,036 Th. m3</th>
</tr>
</thead>
<tbody>
<tr>
<td>BHKP (Pulp)</td>
<td>44%</td>
<td>39%</td>
<td>12%</td>
</tr>
<tr>
<td>BSKP</td>
<td>33%</td>
<td>31%</td>
<td>19%</td>
</tr>
<tr>
<td>Fluff</td>
<td>15%</td>
<td>11%</td>
<td>10%</td>
</tr>
<tr>
<td>China (Panels*)</td>
<td>57%</td>
<td>14%</td>
<td>10%</td>
</tr>
<tr>
<td>Europe</td>
<td>60%</td>
<td>37%</td>
<td>3%</td>
</tr>
<tr>
<td>Americas</td>
<td>56%</td>
<td>22%</td>
<td>7%</td>
</tr>
<tr>
<td>Rest of Asia &amp; Others</td>
<td>5%</td>
<td>5%</td>
<td>10%</td>
</tr>
<tr>
<td>Korea</td>
<td>4%</td>
<td>7%</td>
<td>5%</td>
</tr>
<tr>
<td>USA &amp; Canada</td>
<td>60%</td>
<td>37%</td>
<td>3%</td>
</tr>
<tr>
<td>Brazil</td>
<td>56%</td>
<td>22%</td>
<td>7%</td>
</tr>
<tr>
<td>Arg.</td>
<td>15%</td>
<td>19%</td>
<td>15%</td>
</tr>
<tr>
<td>Chile</td>
<td>33%</td>
<td>31%</td>
<td>19%</td>
</tr>
<tr>
<td>Others</td>
<td>33%</td>
<td>31%</td>
<td>19%</td>
</tr>
</tbody>
</table>

*Does not include sales volume of Sonae Arauco as it does not consolidate*
OPERATIONAL EFFICIENCY

- Bioenergy generation & self-sufficiency in electricity
- Logistics advantage
- Centralized strategic sourcing
- Access to low-cost wood
- Lean management
- Economies of scale
- Research & Development
SOLID CAPITAL STRUCTURE

**Adjusted EBITDA**

- **Adjusted EBITDA Margin**
  - 2011: 30%
  - 2012: 20%
  - 2013: 22%
  - 2014: 24%
  - 2015: 25%
  - 2016: 22%
  - Sep 2017: 25%

**CAPEX**

- **CAPEX**
  - 2011: 1.165
  - 2012: 1.369
  - 2013: 0.865
  - 2014: 0.614
  - 2015: 0.469
  - 2016: 0.665
  - Sep 2017: 0.585

**Net Debt**

- **Net Debt**
  - 2011: 2.1x
  - 2012: 4.6x
  - 2013: 3.8x
  - 2014: 3.2x
  - 2015: 3.0x
  - 2016: 3.7x
  - Sep 2017: 2.9x

**EBITDA by Division**

- **EBITDA by Division**
  - Pulp 57%
  - Wood 31%
  - Forestry 18%
  - Other -6%

- **EBITDA by Division**
  - 2011: 1.165
  - 2012: 1.369
  - 2013: 0.865
  - 2014: 0.614
  - 2015: 0.469
  - 2016: 0.665
  - Sep 2017: 0.585
Arauco Overview

Business Segments

Future Investments
Recent Events and Initiatives
Sustainability
FOREST R:\: THE BASE FOR GROWTH

1,731 th. hectares owned
1,026 th. hectares planted
695 th. hectares of Pine

Dec. 2016 in thousands ha.
Includes plantations in Chile, Argentina, Brazil and Uruguay
PULP: OUR PULP MILLS

- **Licancel**
  - 155,000 tons UKP

- **Constitución**
  - 355,000 tons UKP

- **Arauco Mill Line 1 & Line 2**
  - 290,000 tons BHKP
  - 510,000 tons BSKP

- **Nueva Aldea**
  - 513,500 tons BHKP
  - 513,500 tons BSKP

- **Valdivia**
  - 550,000 tons Bleached pulp

- **Alto Paraná**
  - 350,000 tons BSKP & Fluff Swing mill

- **Montes del Plata**
  - 1,300,000 tons BHKP
  - Arauco owns 50%
PULP: COMPETITIVE ADVANTAGES TO EFFICIENTLY SUPPLY THE MARKETS

Pulp Production

CAGR\(^1\): 5.8% in million of AdT

Balance between short and long fiber

Cost efficient

Competitive distances from forest to mills and ports

92% Of pulp sales come from exports

(1) Compounded Annual Growth rate
Balance between short and long fiber

- **HARDWOOD** (37%)
  - BSKP 41%
  - UKP 13%
  - Fluff 9%

- **SOFTWOOD** (63%)

Capacity by Grade Sep 2017
3,887 Th. ADt

Cost efficient

Source: Hawkins Wright, December 2016
**PULP: COMPETITIVE ADVANTAGES**

**Competitive distances from forest to mills and ports**

- **Average Distance Forest to Mill**
  - Chile: 85 Kms
  - Uruguay: 282 Kms
  - Argentina: 80 Kms

- **Average Distance Mill to Port**
  - Nueva Aldea: 63 Kms
  - Arauco: 35 Kms
  - Valdivia: 301 Kms
  - Constitución: 316 Kms
  - Licancel: 420 Kms
  - Montes del Plata: 0 Kms

*Does not include distance in Argentina since pulp sales are mainly inland.*

Weighted average distance between our pulp mills located in Chile, Uruguay & Argentina. November 2015

**123 km. (weighted average)**
### PULP: NEW PROJECTS & ADDITIONAL CAPACITY

#### Additional Capacity Forecast

*in th. tons*

<table>
<thead>
<tr>
<th></th>
<th>2017</th>
<th>2018</th>
<th>2019</th>
<th>2020</th>
<th>2021</th>
</tr>
</thead>
<tbody>
<tr>
<td>SW</td>
<td>1,065</td>
<td>900</td>
<td>320</td>
<td>-400</td>
<td>-80</td>
</tr>
<tr>
<td>HW</td>
<td>1,195</td>
<td>2,040</td>
<td>240</td>
<td>130</td>
<td>85</td>
</tr>
</tbody>
</table>

---

**Source:** Hawkin Wright, December 2017

Additional Capacity Forecast takes into account additions and closings of mills
**WOOD PRODUCTS: EXPANSIVE OF DIVERSIFIED PRODUCT MIX**

### Panels Production

**In thousands cubic meters**

<table>
<thead>
<tr>
<th>Year</th>
<th>MDF</th>
<th>HB</th>
<th>PBO</th>
<th>OSB</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td></td>
<td></td>
<td></td>
<td>647</td>
</tr>
<tr>
<td>2015</td>
<td></td>
<td></td>
<td></td>
<td>647</td>
</tr>
<tr>
<td>2014</td>
<td></td>
<td></td>
<td></td>
<td>647</td>
</tr>
<tr>
<td>2013</td>
<td></td>
<td></td>
<td></td>
<td>647</td>
</tr>
<tr>
<td>2012</td>
<td></td>
<td></td>
<td></td>
<td>647</td>
</tr>
<tr>
<td>2011</td>
<td></td>
<td></td>
<td></td>
<td>647</td>
</tr>
<tr>
<td>2010</td>
<td></td>
<td></td>
<td></td>
<td>647</td>
</tr>
<tr>
<td>2009</td>
<td></td>
<td></td>
<td></td>
<td>647</td>
</tr>
<tr>
<td>2008</td>
<td></td>
<td></td>
<td></td>
<td>647</td>
</tr>
<tr>
<td>2007</td>
<td></td>
<td></td>
<td></td>
<td>647</td>
</tr>
<tr>
<td>2006</td>
<td></td>
<td></td>
<td></td>
<td>647</td>
</tr>
<tr>
<td>2005</td>
<td></td>
<td></td>
<td></td>
<td>647</td>
</tr>
<tr>
<td>2004</td>
<td></td>
<td></td>
<td></td>
<td>647</td>
</tr>
<tr>
<td>2003</td>
<td></td>
<td></td>
<td></td>
<td>647</td>
</tr>
<tr>
<td>2002</td>
<td></td>
<td></td>
<td></td>
<td>647</td>
</tr>
<tr>
<td>2001</td>
<td></td>
<td></td>
<td></td>
<td>647</td>
</tr>
</tbody>
</table>

**CAGR¹: 23.7%**

### Sawn Timber Production

**In thousands cubic meters**

<table>
<thead>
<tr>
<th>Year</th>
<th>Sawn Timber</th>
<th>Remanufactured</th>
<th>Plywood</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2015</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2014</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2013</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2012</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2011</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2010</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2009</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2008</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2007</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2006</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2005</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2004</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2003</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2002</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2001</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**CAGR¹: 5.6%**

---

1. Compounded Annual Growth rate
WOOD PRODUCTS: OUR PANEL MILLS

In thousand m3
Sep. 2017
*Arauco owns 50% of Sonae Arauco

MDF: Medium Density Fiberboard
PB: Particleboard
OSB: Oriented Strand Board
WOOD PRODUCTS: OUR SAWN TIMBER MILLS

Valdivia Saw Mill
- 464 ST
- 85 Rem
El Colorado Saw Mill
- 273 ST
Horcones Saw Mill Line I & II
- 726 ST
- 130 Rem
Cholguán Saw Mill
- 318 ST
- 92 Rem
- 13 Laminated
Viñales Saw Mill
- 377 ST
Nueva Aldea Saw Mill
- 431 ST

Piray Saw Mill
- 318 ST
- 67 Rem

Cuellar Saw Mill*
- 101 ST

ST: Sawn Timber
Rem: Remanufactured Wood Products

In thousand m$^3$
Sep. 2017
*Arauco owns 50% of Sonae Arauco
ENERGY: KEY PART OF OUR VALUE CHAIN

Energy Revenues
in US$ million

- Renewable, environmental friendly energy
- Part of our production process
- Arauco is self-sufficient in net electricity consumption
- All cogeneration plants registered under Kyoto Protocol

766 MW
Installed Capacity

253 MW
Sold to National Grid in Chile, Argentina, & Uruguay

Sep. 2017
Construction of a third pulp line in the Arauco Mill of 1.5 million Adt

Construction of a 166 MW cogeneration plant

The project considers the shut down of Arauco’s line 1 of 290,000 Adt of short fiber pulp once the new line is operating

The investment for this project could be approximately US$ 2,300 million

The MAPA project is still subject to technical and economical feasibility studies, and the board of director’s approval
DISSOLVING PULP PROJECT

The Valdivia mill, currently produces 550,000 AdT of paper grade pulp.

Dissolving pulp is a product used in the textile industry as an alternative of cotton.

Arauco would be the first company to produce this pulp in Chile.

US$185 million in estimated investment for brownfield project.

It will provide flexibility to produce either dissolving or paper grade.

During September 2017, the board of Directors approved the Project.
PARTICLE BOARD IN MICHIGAN, USA

Located in Grayling, Michigan

Annual production of 800,000 m³ of MDP

The investment of this mill is estimated at US$ 400 million

As of December 31st, 2017 the construction phase goes as planned with 40%

Rollout of the first panel expected during the latter part of 2018
In September 2017, Arauco subsidiary, Arauco do Brasil agreed to acquire Masisa do Brasil Ltda.

Transaction price for approximately U.S.$ 102.8 million, with final disbursement amounting to U.S.$ 58.1 million.

Main assets consist of two industrial complexes located in Ponta Grossa (Paraná) and Montenegro (Rio Grande do Sul) in Brazil.

Total installed capacity of:
• 300,000 m³ of MDF
• 500,000 m³ of MDP
• 660,000 m³ of melamine

Arauco has consolidated its position as the second largest player of panels in the world.
In December 2017, Arauco agreed to acquire Masisa’s Mexican subsidiaries.

Transaction price for approximately U.S.$ 245 million.

Main assets consist of three industrial complexes located in Chihuahua, Durango and Zitácuaro in Mexico.

Total installed capacity of:
- 220,000 m³ of MDF
- 519,000 m³ of PB
- 426,000 m³ of melamine
- 66,000 tons of resins
- 60,600 tons of formaldehyde
- 22.8 million m² of impregnation lines

The transaction is subject to a series of conditions precedent, customary in this type of operations, with the most relevant one being the approval by the Mexican antitrust authority.

Arauco estimates that the Transaction should be materialized during 2018.
On November 2nd, 2017, Arauco issued two bonds for a total of U.S.$ 900.0 million: U.S.$ 500.0 million with a tenor of 10 years and a coupon rate of 3.875%; and U.S.$ 400.0 million with a tenor of 30 years and a coupon rate of 5.500%.

The main use of proceeds for these bonds was to partially repurchase three of our outstanding bonds, for a total amount of U.S.$ 741.1 million. Of which U.S.$ 297.2 million correspond to the Notes due in 2019, U.S.$ 199.7 million Notes due in 2021 and U.S.$ 244.1 million Notes due in 2022.
Arauco Overview
Business Segments
Future Investments
Recent Events and Initiatives
Sustainability
Arauco is committed to the occupational health and SAFETY of its workers, to the ENVIRONMENT and to the welfare of the COMMUNITIES in which it operates.
All our business units are certified as compliant with the OHSAS 18001 EHS standard
• Our plantation forests are **CERTIFIED** to **INTERNATIONALLY RECOGNIZED STANDARDS**

• We **DO NOT** source native forests or protected species

• We **PROTECT** more than **406,000 HECTARES** (1,000,000 acres) of native forest in permanent conservation set-asides

• During 2016 we invested **US$ 89 MILLION** in environmental improvements

---

We apply widely accepted **INTERNATIONAL SCIENTIFIC STANDARDS** to our silviculture.

**We DO NOT** use genetically modified plants.
ENERGY

• ARAUCO decided over twenty years ago to produce **CLEAN ENERGY** from forestry biomass arising from nature’s virtuous cycles

• In addition to substantially meeting the needs of its own industrial facilities, ARAUCO can provide up to **253 MW OF SURPLUS ENERGY** to the SIC, Chile’s national energy grid

• The company has six cogeneration power plants in Chile and one in Uruguay registered as greenhouse gas (GHG) emission-reduction projects with the Clean Development Mechanism (CDM) of the **KYOTO PROTOCOL**

• This allows ARAUCO to annually **OFFSET 500,000 TONS of CO2e**
ENVIROMENT: A project to renew our way of doing things

- **Reduce Propagation & Facilitate Combat**
  - Structural protection network with fuel cutters and more roads

- **Decrease Fire Occurrence**
  - Local committees in 300 zones
  - Work integrated with other companies and institutions

- **Protect Inhabited Areas & Industries**
  - Protection belt with buffer strips and firewalls near communities

- **Settle Fires in the Initial Phase**
  - Increase of aerial and terrestrial resources
  - “Never arrive after 20 minutes”
  - MMUS$10 additional investment

36
• Our operations directly benefit more than 14,000 workers and indirectly other 21,000 workers through our contractors.

• WE RESPECT LOCAL COMMUNITIES and CONTRIBUTE TO THEIR DEVELOPMENT through responsible management of our operations and the implementation of initiatives that generate value based on a method that fosters dialogue and participation.
COMMUNITY, PARTICIPATION & DIALOGUE

ARAUCO EDUCATIONAL FOUNDATION

• 26 YEARS PRESENT in communes where we operate in regions Maule, Bío Bío and Los Ríos

• The purpose is to DESIGN, IMPLEMENT AND ASSESS teacher-improvement programs

CAMPUS ARAUCO

• Center for Higher Education and Training for employees, based on an INNOVATIVE ACADEMIC METHOD that combines the educational process with on-the-job work experience

• Campus Arauco offers 4 TECHNICAL CAREERS for more than 660 STUDENTS, and over 200,000 ANNUAL HOURS of training for ARAUCO employees and service-providing business employees
COMMUNITY, PARTICIPATION & DIALOGUE

**SUSTAINABLE RECONSTRUCTION PLAN (PRESS)**

- SUSTAINABLE RECONSTRUCTION PLAN for the city of Constitución, that was devastated by the earthquake and tsunami on February 27, 2010
- The PRES Plan encompasses **28 PROJECTS** that are in different stages of development

**HOUSING PLAN FOR WORKERS (HPW)**

- This program promotes the construction of houses and housing units with a **HIGH TECHNICAL** and **SOCIAL STANDARDS** for company employees and their neighbors
- **9,000** houses will be built between 2013 and 2017
COMMUNITY, PARTICIPATION & DIALOGUE

FOUNDATION ACERCAREDES

• NON-PROFIT ORGANIZATION established in 2011 under ARAUCO’s innovation area

• AcercaRedes operates based on Hubs: a network of offices that ATTRACT, CONNECT and CENTRALIZE to promote the local development of areas located far from urban centers

• Today there are hubs operating in MARIQUINA, CONSTITUCIÓN, and CURANILAHUE

ARAUCO CULTURAL CENTER

• The 2010 EARTHQUAKE caused structural damage to the local theater and the municipal library

• Arauco decided to build the cultural center to replace the damaged buildings

• The center is 1,400 SQUARE METERS, which includes the library, theater, reading rooms and public spaces
FOR FURTHER INFORMATION, PLEASE CONTACT:

Marcelo Bennett, Treasurer
marcelo.bennett@arauco.cl
Phone: (562) 2461 7309

María José Ulloa, Investor Relations
maria ulloa@arauco.cl
Phone: (562) 2461 7494

investor_relations@arauco.cl

Visit www.arauco.cl for more information